IAS Mains Commerce 1992

Paper II

Section A

- 1. Write notes on any three of the following in not more than 200 words on each:
 - a. Transactional Analysis
 - b. Line and staff functions in an organisation
 - c. Functional and dysfunctional aspects of informal groups in organisations
 - d. The concept of work culture in organisations.
- 2. Discuss the basic features of an organisation as a system and producer arguments in favour of the proposition that an organisation is an open system striving for closure.
- 3. Critically examine Herzbergs motivation-Hygiene theory and bring out its relationship, if any, with Maslows hierarchy of needs.
- 4. Conflicts in organisations are not necessarily dysfunctional: Examine the implication of the above statement. Briefly discuss different methods for the resolution of conflicts in organisations.

Section B

- 5. Write notes on any three of the following in not more than 200 words on each:
 - a. Prerequisites for successful Collective Bargaining
 - b. Labour Turnover-its measurement and cost
 - c. Role of outside leadership in Indian Trade Union Movement
 - d. Programme of workers education in India.
- 6. Distinguish between a grievance and a dispute and examine the efficacy of the Industrial Disputes Act, 1947 as a legislative measure for the prevention and settlement of Industrial Disputes in India.
- 7. What do you understand by Industrial Relations System? State with reasons the indicators that you would rely upon in assessing the prevailing state of industrial relations in a manufacturing enterprise.
- 8. Examine the factors that should be taken into account in formulating a national wage policy. What according to you, are the major impediments to the evolution of a national wage policy in India.