IAS Mains Commerce 1988

Paper II

Section A

- 1. Write notes on any three of the following in not more than 200 words on each:
 - a. Goals of an organisation
 - b. Maslows need hierarchy
 - c. Organisational climate
 - d. Formal and informal organisation.
- 2. The classical organisation structure inhibits productivity and is unable to accommodate the change that is characteristic of medern organisations. In view of this statement, explain how a behavioural model overcomes such objection to the classical organization structure.
- 3. There is nothing like the best type of leader. Instead, a proper match between the leader and the situation will result in leadership effectiveness. Evaluate the statement.
- 4. What is Conflict Management? Explain how organisational conflict, if properly managed, can led to a vitalised and productive organisational system.

Section B

- 5. Write notes on any three of the following is not more than 200 words on each?
 - a. Absenteeism in Indian industry
 - b. Concept of industrial relations
 - c. Workers participation in management
 - d. National wage policy.
- 6. Examine the main characteristics, concept and importance of collective bargaining with reference to Indian industry.
- 7. Identify the principal personnel functions that must be attended to at present, given the importance attached to human Resources Development by the Government in our country.
- 8. Discuss the role played by the I. L. O. in preserving peace and security among industrial labour.