

IAS Mains Management Paper 1996

Paper-I

Candidates should attempt any five questions.

1. Answer the following questions

- a. Responsible business is a part of responsible society. Discuss.
- b. A successful chief executive claims that his door is always open and that he will always meet any staff member or employee who asks to see him. Discuss this attitude and some of its more important consequences, in the light of the statement. Leadership is situational.

2. Answer the following questions

- a. Why do employees offer resistance to change? How, can the resistance to change be minimized?
- b. Discuss Likerts System 1 – 4 approach to leadership. Which of these leadership styles is advocated by Likert and why?

3. Answer the following questions

- a. Decision-making involves choosing from among alternative solutions. Comment and explain the role of creativity in decision-making.
- b. How do superior-subordinate relations distort communication? What are the barriers that reduce effectiveness of communication?

4. Before the invention of Computers, the Business Houses were operating on the basis of Manual Reporting System (MRS), as their Management Information System (MIS). Today, we have Computerised Management Information System (CMIS). Comment and compare, the applicability and utility of these two systems in Indian Industrial Scene.

5. Briefly discuss the following

- i. Status of Monopolies and Restrictive Trade Practices Commission Act (MRTPA) and Foreign Exchange Regulation Act (FERA), under Current Economic Reforms of Government of India.
- ii. Arguments for or against Privatisation of Public Enterprises in India.

6. New industrial Policy of Government of India could be regarded as current economic Constitution of India. How far do you agree with this view? Discuss giving special reference to Liberalisation, Privatisation and Globalisation (LPG) phenomena.

7. Answer the following questions

- a. Briefly discuss the significance and limitations of the study of Correlation analysis.
- b. Compute Karl Pearsons coefficient of correlations between per capita National income and per capita Consumer Expenditure from the data given below:

Year	Per Capita National Income (Rs.)	Per Capita Consumer Expenditure (Rs.)
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Year 1968	Rs. 249	Rs. 237
Year 1969	Rs. 251	Rs. 238
Year 1970	Rs. 248	Rs. 236
Year 1971	Rs. 252	Rs. 240
Year 1972	Rs. 258	Rs. 245
Year 1973	Rs. 269	Rs. 255
Year 1974	Rs. 271	Rs. 254
Year 1975	Rs. 272	Rs. 252
Year 1976	Rs. 280	Rs. 258
Year 1977	Rs. 275	Rs. 251

8. Answer the following questions

- a. Describe some of the Important Research Design used in Experimental Hypothesis-testing research study.
- b. Why do managers take decisions? Explain decision making under conditions of uncertainty and risk.