

IAS Mains Management 1994

Paper I

Section A

1. Find the optimal transportation schedule from the following in order to minimise transportation costs: (There exists no transport facility between C to Z).
2. Distinguish between classical neo-classical and open systems theories of organisation, Examine implications of each of them.
3. Do you agree with the view that MBO has not been very successful in developing countries including India? Give reasons in support of your view.
4. Eight coins are tossed 256 times and the following results are obtained:

Number of heads	Number of Heads	Number of Heads 1	Number of Heads	Number of Heads	Number of Heads	Number of Heads 5	Number of Heads	Number of Heads 7
	0		2	3	4		6	
Frequency	Frequency	Frequency	Frequency	Frequency	Frequency	Frequency	Frequency	Frequency
	2	6	30	52	67	56	32	10

Are the coins biased? Use χ^2 test.

5. Conflict is good for an organisation. Do you agree with this statement? Give reason in support of your views.
6. Enumerate the factors which determine changes in the demand for a product. What problems are faced by a firm in estimating demand? Illustrate your answer with reference to a consumer product.
7. Enumerate different kinds of strategies which are followed by an organisation. Can an organisation have more than one strategy? If so, under what circumstances?
8. Globalisation will strengthen the forces of socioeconomic development in our country. How far do you agree with this statement? Discuss.