

IAS Mains Commerce 2005

Paper-II

Time Allowed: Three Hours Maximum Marks: 300

Candidates should attempt questions 1 and 5 which are compulsory, and any THREE of the remaining questions selecting at least one question from each Selection. The number of marks carried by each question is indicated at the end of the question.

Section-A

1. Write notes on any three of the following in about 200 words each: $20 \times 3 = 60$
 - a. The Carnegie view of goal formation
 - b. Role stress
 - c. Magnetism
 - d. Path-Goal theory
2. "Business is simply a form of human competition, greatly resembling war." Do you agree with this statement Could there be any difference between a war organization and a business organization Answer with examples. 60
3. Analyze the organization of a private engineering college from sociological and social-psychological viewpoints. 60
4. "The objective of a company is only to increase the intrinsic value of equity shares." Do you agree with this statement, How do you categorize this particular goal-setting process? 60

Section-B

5. Write notes on any three of the following in about 200 words each: $20 \times 3 = 60$
 - a. Implicit contract theory
 - b. Automatic wage indexing
 - c. Work culture
 - d. Multi-unionism
6. Critically explore the possibility of Industrial Democracy happening in India. 60
7. Do you agree that collective bargaining is based on mistrust and conflict Answer by broadly outlining a bargaining framework and the process. Of collective bargaining. 60
8. Discuss briefly the factors to be considered in a contingency framework for industrial relations. 60