

# IAS Mains Psychology 1993

## Paper I

### Section A

1. Answer any three of the following in about 200 words each:
  - a. Is it possible to apply psychological principles to help in solving human problems for developing a fair, peaceful and satisfying society?
  - b. How are rules useful in solving problems? How do people make decisions about an uncertain situation?
  - c. Define perception. Differentiate between different types of perceptual distortions.
  - d. Describe the case history method and its importance in clinical diagnosis.
2. What is cognitive approach to learning? How do latent learning, insight and imitation differ from each other? Illustrate cognitive approach to learning.
3. Explain the various stages of the information processing models of memory. What are the characteristics of each stage and how each stage is related to one another?
4. Discuss in detail the contribution of nature and nurture in the development of human behaviour giving suitable examples. Give your views in this regard.

### Section B

5. Answer any three of the following in about 200 words each:
  - a. State the contributions of Francis Galton to mental testing.
  - b. How did the Neo-Freudians improve upon the orthodox Freudian analysis of personality?
  - c. Computer programme is the artificial intelligence. Explain.
  - d. Explain the role of dissonance arousal in prejudice.
6. State the various types of social motives the individual develops. How social motives are important in helping us to understand the behavioural differences among people?
7. What is communication? Discuss the importance of language and other effective modes of communication.
8. Explain the different models of man and their implications for behavioural change.