

IAS Mains Management 1992

Paper I

1. A departmental head has four subordinates and four tasks for completion. The subordinates differ in their capabilities and tasks differ in their work contents and intrinsic difficulties. His estimate of time for each subordinate for each task is given in the following matrix: How should the tasks be assigned to subordinates (one task to a subordinate) so that the total time is minimised?
2. Standardised practices of managing people are responsible for enervating the fabric of organisations both at micro-and macro-levels. How far do you agree with this statement?
3. Among many styles of leadership, it is the Enclave Leadership Style, which exists in all types of organisations in our country? Elucidate. Explain the Enclave leadership Style.
4. Estimate the figure of sales for 1993 from the data given below

Year	Year 1987	Year 1988	Year 1989	Year 1990	Year 1991	Year 1992
Sales (ooo units)	Sales 120	Sales 150	Sales 160	Sales 180	Sales 200	Sales 225

5. Distinguish between Management Development and Management of Development. What ought to be the parameters of Effective Management Development Programmes?
6. What are those problems of organisational structure which punctuate the pace of growth and Development in a Programme?
7. Write a critical note on the recent security scam in our country.
8. Full convertibility of rupee will subserve the interests of only the foreign MNCs and the exporters of goods and services to India. How far do you agree with this statement?