IAS Mains Commerce 1997

Time Allowed: Three Hours Maximum Marks: 300

Candidates should attempt Questions 1 and 5 which are compulsory, and any three of the remaining questions selecting at least one question from each Section.

Section-A

- 1. Write short notes on any three of the following in not more than 200 words each:
 - a. Primary goals of organisation
 - b. Maslow theory of human motivation
 - c. Line and Line and Staff Structure in organisation
 - d. Leadership styles in Indian organisation
- 2. What do you understand by informal organisation Give its special features. How does it differ from formal organisation
- 3. Define Bureaucracy. What are its characteristics How can Indian Managers reduce its evils in the present environment
- 4. Define morale Bring out the important factors that affect employee morale. State briefly the steps to build high morale in an organisation.

Section-B

- 5. Write short notes on any three of the following in not more than 200 words each:
 - a. Role of Personnel Officer
 - b. Sources of power
 - c. Productivity-Linked Bonus
 - d. Requirements of a sound wage policy
- 6. "Good industrial relations are essential for the rapid industrial development of a country." Comment on this statement and describe the characteristics of good industrial relations.
- 7. Comment on the advisability or otherwise of allowing workers participation in management. To what extent have public enterprises in India set a good example in respect of workers participation in management
- 8. Describe the composition and structure of I. L. O. And discuss its impact on Indian labour legislation.